

## EUROPEAN BACHELOR'S IN ASSET MANAGEMENT - LEVEL 6 EQF



**Level**  
6 EQF (*European Qualifications Framework*)



**Duration**  
1 year



**Credits**  
60 ECTS



**Target group**  
Students - people seeking employment - employees and professionals in the sector



**Admission requirements**  
Candidates holding a level 5 EQF qualification or a qualification equivalent to the attainment of 120 ECTS



**Course Structure**  
Full-time or work-study



**Pedagogical methods**  
Theoretical courses, tutorials and practical work  
Case studies and professional scenarios  
Individual and group projects



**Professional assessments :**

- Continuous assessment
- Case Study (6h)
- Activity report and professional support (30 min)

**CCE :**

- Quizzes (1h20)

**Modern language :**

- Reading Comprehension (1h)
- Listening (45min)

### The FEDE, as a certifier, is in charge of the assessment processes

- Organisation and planning of exam sessions
- Development of topics and model answers
- Ensuring compliance with examination regulations and supervision (anonymity, integrity, confidentiality)
- Assessment and marking of papers
- Reporting results, issuing diplomas, diploma supplements and certificates

[www.fede.education/en/fede-quality-charter](http://www.fede.education/en/fede-quality-charter)

**A**sset management plays a crucial role in the economy by providing individuals and institutions with assistance and support in protecting and developing their assets. This area covers financial planning, investment portfolio management, inheritance, taxation and personalised services.

Changes in the markets, the digitalisation of services and the growing number of wealth management clients all point to the need to train experts in wealth management advice, capable of adapting to the new demands of the market and the needs of clients.

### LEARNING OUTCOMES

- Acquire knowledge of the fundamentals of insurance, banking and asset management
- Develop technical and commercial skills
- Master the legal, tax and financial mechanisms involved in the wealth management profession
- Acquire techniques for analysis, global diagnosis and asset assessment
- Acquire knowledge of the profession's regulations and ethics
- Advise clients on the basis of their investor profile and asset-related concerns

### PROGRAMME

#### PROFESSIONAL SKILLS (350-450 HOURS)

##### The Regulatory Context

Regulations - Framework for the supervision of the profession - Digitalisation - Professional assets

##### The Legal and Tax Environment for Assets

Wealth and contract law - Capital and income - Inheritance Taxation

##### Banking and the Financial Dimension of Wealth

Markets and the banking system - Credit - Financial assets

##### The Insurance Dimension of Wealth

Protection of assets - Life insurance

##### Real Estate Asset Strategies

Property typology - Acquisition

##### Sales Techniques and Asset Assessment

Prospecting - Negotiation - Financial diagnosis

##### Professional assignment (≥12 weeks)

Internship - Apprenticeship - Salaried employment

##### MODERN LANGUAGE (60-80 HOURS)

Modern language 1 - CEFR Level B1  
German, English, Spanish, French, Italian, Portuguese

Modern language 2 and 3 (optional)

German, English, Arabic, Chinese, Spanish, French, Italian, Portuguese

### CAREER DESTINATIONS

- Asset Advisor in a bank branch or a wealth management firm.
- Financial and Real Estate Investment Advisor

### FEDE'S ASSET - EUROPEAN DEGREE

#### EUROPEAN CULTURE AND CITIZENSHIP (40H)

##### The European project: Culture and Democracy for Active Citizenship

- Importance of History (OHTE - Observatory on History Teaching in Europe)
- Contemporary Europe
- Europe and the World
- Cultures and diversity in Europe
- European citizenship
- The Workings of the European Union
- Importance, challenges and future of European construction
- Focus on corruption (GRECO)

##### Intercultural management and human resources

- Culture and cultural diversity
- Intercultural communication in an organisation
- Managing intercultural aspects and resolving cultural conflicts
- Working in Europe
- Social protection systems in Europe
- Corporate Social Responsibility (CSR)