



## EUROPEAN BACHELOR'S IN REAL ESTATE - LEVEL 6 EQF



**Level**  
6 EQF (*European Qualifications Framework*)



**Duration**  
1 year



**Credits**  
60 ECTS



**Target group**  
Students - people seeking employment - employees and professionals in the sector



**Admission requirements**  
Candidates holding a level 5 EQF qualification or a qualification equivalent to the attainment of 120 ECTS



**Course Structure**  
Full-time or work-study



**Pedagogical methods**  
Theoretical courses, tutorials and practical work  
Case studies and professional scenarios  
Individual and group projects



**Professional assessments :**

- Continuous assessment
- Case Study (3h)
- Specialization Study Case (3h)
- Activity report and professional support (30 min)

**CCE :**

- Quizzes (1h20)

**Modern language :**

- Reading Comprehension (1h)
- Listening (45min)

### The FEDE, as a certifier, is in charge of the assessment processes

- Organisation and planning of exam sessions
- Development of topics and model answers
- Ensuring compliance with examination regulations and supervision (anonymity, integrity, confidentiality)
- Assessment and marking of papers
- Reporting results, issuing diplomas, diploma supplements and certificates

[www.fede.education/en/fede-quality-charter](http://www.fede.education/en/fede-quality-charter)

**T**he **European Bachelor's in Real Estate** is open to holders of a first degree or people with significant experience in the real estate sector who wish to specialise in real estate transactions or management.

Although it does not lead directly to the award of a professional licence, this programme provides a theoretical, legal and technical springboard for advancement in the real estate sector, by providing future professionals with fundamental theoretical knowledge. The programme gives students the choice of specialising in property transactions or property management.

### LEARNING OUTCOMES

- Know your field of action
- Master the legal rules inherent in the various real estate professions
- Quickly adapt to a team
- Optimise skills to improve results
- Advise customers who are sellers, buyers, landlords or co-owners
- Appraise, promote or maintain customers' properties
- Develop and maintain a customer or property portfolio

### PROGRAMME

#### PROFESSIONAL SKILLS (345-470 HOURS)

##### Core Curriculum

Market analysis - Legal framework - Architecture - Town planning - Construction - Insurance - Environment

##### Transaction Specialisation

Activity framework - Market analysis - Prospecting - Evaluation of the sale price - Evaluation of the rent - The mandate - Distribution of the property - Negotiation - Financial analysis - Finalisation of the sale - Finalisation of the rental - Notions of co-ownership

##### Management Specialisation

Scope of activity - Co-ownership bodies - The general meeting - Administrative management - Accounting management - Technical monitoring - Client file - Management mandate - Lease monitoring - Technical management - Management report

##### Professional assignment (≥12 weeks)

Internship - Apprenticeship - Salaried employment

##### MODERN LANGUAGE (60-80 HOURS)

Modern language 1 - CEFR Level B1  
German, English, Spanish, French, Italian, Portuguese  
Modern language 2 and 3 (optional)  
German, English, Arabic, Chinese, Spanish, French, Italian, Portuguese

### CAREER DESTINATIONS

#### Real estate transaction

- Estate Agent
- Customer Service Representative
- Sales Representative

#### Property Management

- Private or public sector rental stock manager
- Co-ownership Manager
- Co-ownership Administrator
- Property Administrator

### FEDE'S ASSET - EUROPEAN DEGREE

#### EUROPEAN CULTURE AND CITIZENSHIP (40H)

##### The European project: Culture and Democracy for Active Citizenship

- Importance of History (OHE - Observatory on History Teaching in Europe)
- Contemporary Europe
- Europe and the World
- Cultures and diversity in Europe
- European citizenship
- The Workings of the European Union
- Importance, challenges and future of European construction
- Focus on corruption (GRECO)

##### Intercultural management and human resources

- Culture and cultural diversity
- Intercultural communication in an organisation
- Managing intercultural aspects and resolving cultural conflicts
- Working in Europe
- Social protection systems in Europe
- Corporate Social Responsibility (CSR)